NEWTON-WELLESLEY HOSPITAL

2014 Hospital Profile

Newton, MA
Community Hospital
Metro Boston

Newton-Wellesley Hospital is a non-profit community hospital located in the Metro Boston region. It is among the larger acute hospitals in Massachusetts and a member of Partners HealthCare System. Though it treated only 7% of total regional discharges, it was responsible for 17% of all Cesarean delivery discharges in Metro Boston. Inpatient discharges at Newton-Wellesley decreased 1.6% from FY10 to FY14, compared to a median decrease of 9.5% in its peer cohort. Newton-Wellesley was profitable each year in the five-year period, and it had a total margin of 2.8% in FY14, the lowest in the five year period. It receives the lowest percentage of business from public payers of any non-specialty acute hospital.

Overview / Size Hospital System Affiliation: Partners HealthCare System Change in Ownership (FY10-FY14): Not Applicable Total Staffed Beds: 282, among the larger acute hospitals % Occupancy: 75.5%, > cohort avg. (61%) Special Public Funding: Not Applicable Trauma Center Designation: Not Applicable Case Mix Index: 0.74, < cohort avg. (0.81); < statewide (1.00) Financial Adjusted[‡] Cost per Discharge: \$11,373

Case Mix Index:	0.74, < cohort avg.	(0.81); < statewide (1.00)
Financial		
Adjusted [∓] Cost per Discha	arge:	\$11,373
Inpatient NPSR per CMAI	D:	\$12,227
Change FY13-FY14:		-5.2%
Inpatient:Outpatient Reve	nue in FY14:	35%:65%
Outpatient Revenue in FY	′14:	\$222,175,786
Change FY13-FY14:		3.5%
Total Revenue in FY14:		\$426,470,000
Total Surplus (Loss) in FY	′14:	\$11,769,000

Payer Mix

Public Payer Mix: 40.3% (Non-DSH* Hospital)
CY14 Commercial Payer Price Level: 62nd Percentile
Top 3 Commercial Payers: Blue Cross Blue Shield of Massachusetts
Harvard Pilgrim Health Care
Tufts Associated Health Maintenance Org.

Utilization

Inpatient Discharges in FY14:	20,091
Change FY13-FY14:	2.9%
Emergency Department Visits in FY14:	54,664
Change FY13-FY14:	-1.5%
Outpatient Visits in FY14:	129,471
Change FY13-FY14:	1.9%
Quality	
Readmission Rate in FY13:	11.8%

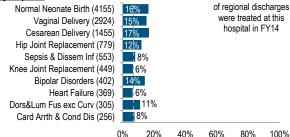
Quality	
Readmission Rate in FY13:	11.8%
Change FY11-FY13 (percentage points):	-2.1%
Early Elective Deliveries Rate (Jan 2014-Jun 2015):	4.1%

What were the most common inpatient cases (DRGs) treated at the hospital in FY14? What proportion of the region's cases did this hospital treat for each service?

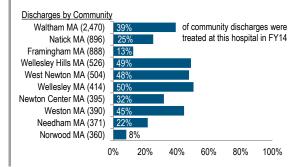
Discharges by DRG

Normal N

Vag

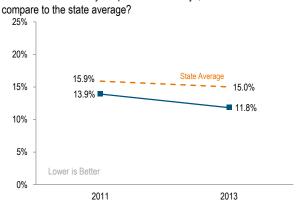


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?

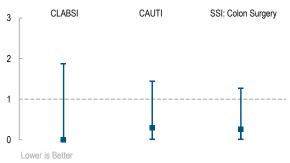


What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?

--- Hospital (20,091) = 7% of total regional discharges



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



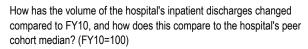
For descriptions of the metrics, please see the technical appendix

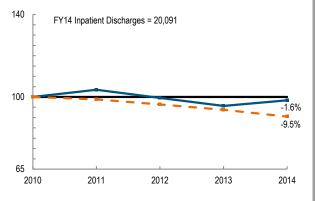
2014 HOSPITAL PROFILE: NEWTON-WELLESLEY HOSPITAL

Cohort: Community Hospital

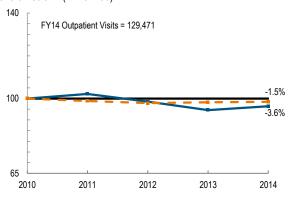
Key:

Hospital
Peer Cohort

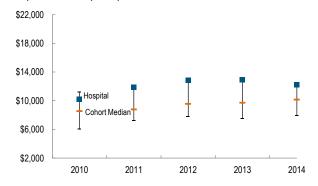




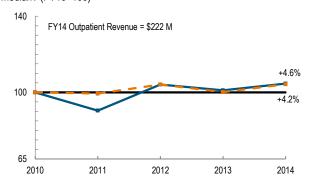
How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

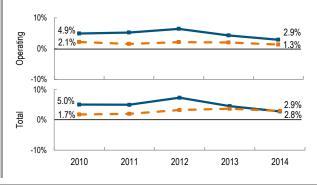


How have the hospital's total revenue and costs changed between FY10 and FY14?

Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
Operating Revenue	\$ 384	\$ 398	\$ 426	\$ 416	\$ 427
Non-Operating Revenue	\$ 0	\$ (1)	\$ 4	\$ 1	\$ (0)
Total Revenue	\$ 385	\$ 397	\$ 429	\$ 417	\$ 426
Total Costs	\$ 365	\$ 377	\$ 398	\$ 398	\$ 415
Total Profit (Loss)	\$ 19.3	\$ 19.6	\$ 31.2	\$ 18.8	\$ 11.8

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.



Patient Revenue Trends

^{*} Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public pavers

[‡] Costs were adjusted to exclude direct medical education costs and physician compensation.